

## Scene 1

### *Power point – cue Theme Music*

Narrator (AG): Networking. The final frontier. These are the voyages of the Starship Cisco. Its ongoing mission, to shape the future of galactic networking by seeking out new technologies to enhance value for its stakeholders, to boldly acquire where no company has acquired before.

We join the crew as Captain James T. Chambers lays out a new, **risky** strategy for Cisco.

Captain James T. Chambers:

People. We have a crisis. The 3Comians are developing a new information transmission technology. We need a new technology in 6 months. We have been unable to develop this technology ourselves. Therefore, we must acquire it.

What's the future?!

(GG) Ensign: Networking!

Captain: Where are we gonna find it?

(DM) Ensign: From species who share our vision!

(OO) Ensign: They gotta be in this quadrant of the galaxy!

(GG) Ensign: They should be culturally compatible with us!

(DM) Ensign: They should have technological capabilities to augment our own.

Captain: People. I know we can be # 1 or # 2 in this galaxy. We're gonna work hard. We're gonna work fast! We're gonna realize LT and ST benefits through acquisitions.

All right let's go ACQUIRE!!!!

## Scene 2 – Screening -

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Ensign Stock Nazi – (to alien1) Describe your species and its technology.

(OO) Alien1 – We have developed a machine for controlling the path of data between two points. On our world, we call this contraption a “router”. We are an innovative species.

Stock Nazi – (to alien1) – Excellent. You sound like a good match for our ship. Identify your team dynamics.

(OO) Alien1 – What is this team thing you speak of? We are a species of individuals.

Stock Nazi (to alien1) – No stock for you. Next!

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Stock Nazi (to alien2)) – Describe your technology. When will it be viable?

(GG) Alien2 – We specialize in wireless communication. It will be ready in a couple of light years.

Stock Nazi (to alien2)) – Light years? We need the technology now! No stock for you. Next!

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Stock Nazi (to alien3)) – Describe users of your technology.

(DM) Alien3 – Users? We don't care about the users. Technology is our religion.

Stock Nazi (to alien3) – No stock for you. Next!

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Stock Nazi (to alien4) – Your technology is most impressive. But how many resources do you consume? Can you do more for less?

(AG) Alien4 – Our sustenance is the technological innovation you seek. We need no other resources to maintain ourselves.

Stock Nazi (to alien4) – Excellent. You are recommended for assimilation.

### **Scene 3 – Aggressive Growth**

Ensign Stock Nazi (to Captain) – Captain. We have assimilated one species.

Captain – Only one target species? Scotty, we need more stock price!

(GG) Scotty – Captain, I'm giving you all she's got! I don't think she can take much more!

Captain – Stock price, Scotty! Stock price! We have to prevent other ships from stealing our most valuable resource, the species we have acquired.

*time passes as screen scrolls showing ever more acquisitions*

#### **Scene 4 – Assimilation/ Integration**

(DM) The Borg: We are Cisco. Existence as you know it is over. We will add your biological and technological distinctiveness to our own. Resistance is futile. Welcome to our orientation session. What was your former function?

(AG) Alien1 – Head of Marketing

The Borg: Prepare for Golden Handcuffs!

(GG) Alien2 – Head of Engineering

The Borg: Ciscoid #345! Please take Buddy!

(OO) Alien3: Head of Manufacturing

The Borg: Prepare for 90-day milestone assessment!

#### **Scene 5 – Core Meltdown**

(DM) Ensign: Captain, long range sensors have detected a rapidly approaching vessel.

*Sound Siren*

(GG) Ensign: My god, it's a bear market! And it's preparing to launch high unemployment rates!

*Sound Siren. Allison lays down*

(MD) Ensign: Captain! We've lost an acquisition! Revenue falling to zero!

(OO) Ensign: Quick! Inject 30 cc's of Stackleberg!

Captain: CLEAR!

(GG) Ensign: Try laying off 8000 employees!

Captain: CLEAR!

**SCENE**